Partnering with our Clients to deliver winning Growth Strategies

Introduction to Frost & Sullivan

December 2017
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Frost & Sullivan
Clients’ trusted Growth Partner since 1961, supporting their Growth, Innovation and Leadership Journey

- Leading Global Growth Consulting Firm, 48 offices in 35 countries
  - Local expertise, global context & networks
- Facilitates expansion across all the stages of the growth cycle through:
  - Strategic market-competitive business intelligence
  - Strategy advisory services
  - Implementation support & follow-through

- 1500 consultants/analysts, combining superior sector and functional expertise

- Pro-active, constant focus on 14 industries globally, unique network of industry contacts

- Premier track record to support outcome based, end-to-end Growth Strategies across the world
Our Footprint
48 Offices in 35 Countries; Global reach, local expertise

- 55 years+ of experience
- 48 offices worldwide ⇒ global coverage & local expertise
- Sector-based organisation
- 1,500+ employees across the globe, of which >800 consultants & analysts
Our Mission
Support our clients to build and implement winning growth strategies, leveraging a unique blend of skills & assets

Source: Frost & Sullivan

The Growth Cycle

- **Determination of opportunity universe/prioritization**
- **Implementation of specific plans with milestones, targets, owners, deadlines**
- **Translation of strategic alternatives into a cogent strategy**
- **Deep analysis of prioritized opportunities**
- **Monitoring & Optimization**
- **Opportunity Evaluation**
- **Go-to-Market Strategies**
- **Planning & Implementation**

**Learning & Development**
Specific learning programs to support the teams responsible for initiative implementation

**Growth Implementation**
Supporting our clients’ execution activities through tailored best practices implementation programs

**Branding & Events**
End-to-end marketing solutions to educate your customers, generate leads and support you in establishing your brand as an industry leader

**Market Research & Best Practices**
Database of market, technical, economic & financial research, available through a subscription model

**Megatrends & Technologies**
Turning global transforming trends into company specific growth opportunities

**Customer Research & Competitive Intelligence**
Bespoke research & strategy projects to address client’s specific requirements and objectives

Source: Frost & Sullivan
Dedicated teams focused on 14 industries, at global & regional level

Unique capacity to identify & capture innovation opportunities

Source: Frost & Sullivan
Our industry focus covers a large number of chemicals, materials, markets & technologies

<table>
<thead>
<tr>
<th>Plastics and Polymers</th>
<th>Coatings, Adhesives and Sealants</th>
<th>Packaging</th>
<th>Other Performance Materials</th>
<th>Specialty Chemicals</th>
<th>Food and Beverage Ingredients</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Compounding</td>
<td>• Automotive</td>
<td>• Rigid Packaging</td>
<td>• Building and Construction Materials</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Thermoplastics</td>
<td>• Architectural</td>
<td>• Flexible Packaging</td>
<td>• Fuel and Fuel Additives</td>
<td></td>
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<tr>
<td>• Masterbatches</td>
<td>• Industrial</td>
<td>• Beverage Packaging</td>
<td>• Lubricants</td>
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<tr>
<td>• AR Coatings</td>
<td>• Powder Coatings</td>
<td>• Pharma Packaging</td>
<td>• Automotive Lubricants</td>
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</tr>
<tr>
<td>• Reinforced Plastics</td>
<td>• Additives</td>
<td>• Food Packaging</td>
<td>• Synthetic Lubricants</td>
<td></td>
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</tr>
<tr>
<td>• Engineering Plastics</td>
<td>• Elastomeric Coatings</td>
<td>• Shrink and Stretch Wrap Packaging</td>
<td>• Water Management Chemicals</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Automotive Plastics</td>
<td>• Inkjet Inks</td>
<td>• Aseptic Packaging</td>
<td>• Oleochemicals</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Composites</td>
<td>• Laserjet</td>
<td>• Retort Packaging</td>
<td>• Biofuels</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Plastic Additives</td>
<td>• Pigments &amp; Dyes</td>
<td>• Caps &amp; Closures</td>
<td>• Pulp and Paper Chemicals</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Pressure Sensitive Adhesives</td>
<td>• Packaging Additives</td>
<td>• Textile Chemicals</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Hotmelt Adhesives</td>
<td></td>
<td>• Oilfield Chemicals</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Asian Paint Database</td>
<td></td>
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</tbody>
</table>

Source: Frost & Sullivan
Dynamic and Attractive Growth Sectors of the Chemicals Industry
A Perspective from the VS Team and its focus on eight high growth potential areas

- Lightweighting & EVs
- Smart Wearables
- IoT / IIoT
- Smart Packaging
- Bio-based Materials
- Renewables & Energy Efficiency
- Additive Manufacturing [3D Printing]
- Health & Wellness

Source: Frost & Sullivan
Compelling expertise, tools and processes for each stage of the Growth Cycle, tailored to each client’s unique situation & needs.

Generation
- Mergers & acquisitions
- New product development
- New product launch
- Customer strategy
- Geographic expansion
- Vertical expansion
- Strategic partnering
- Technology strategy
- Competitive strategy
- Distribution channel optimisation

Qualification
- Generation of viable implementation options
- Detailed benefits statement
- Feasibility analysis
- Risk reports
- Impact analysis

Strategy
- Implementation
- Monitoring & Evaluation

1. Business Case Development
2. Planning
3. Design/Development
4. Roll-out
5. Handover

Growth Team Membership
Growth Accelerating Solutions
Growth Innovation Leadership Community
Growth Excellence Matrix
Growth Workshops
Industry & Technical Expertise
Market Engineering
Research Database

Source: Frost & Sullivan
Top 13 Mega Trends we track on a continuous basis
A unique source of insights and best practice to fuel disruptive growth strategies

Mega Trends Universe*

**CONNECTIVITY & CONVERGENCE**
- Big data
- Augmented reality/Virtual world
- Connected living
- Space jam
- 3D/4D printing

**COGNITIVE ERA**
- Machine learning
- Quantum computing
- Blockchain

**INNOVATING TO ZERO**
- Zero accidents
- Carbon neutral cities
- Zero target by cities

**ECONOMIC TRENDS**
- Future of resources
- Trade and policy
- Next game changers

**URBANISATION: CITY AS A CUSTOMER**
- Mega corridors
- Mega cities
- Mega regions
- Mega slums

**BRICKS & CLICKS**
- Digital kiosks
- Interactive stores
- New retail logistics models
- Integrated omni-channel marketing

**SMART IS THE NEW GREEN**
- Smart technologies
- Smart products
- Smart cities

**FUTURE OF INFRASTRUCTURE**
- Transport infrastructure
- Deep sea mining
- Future of water infrastructure
- High-speed rail

**FUTURE OF MOBILITY**
- Micro-mobility
- Autonomous cars
- Telematics based insurance
- Car sharing
- Connected cars
- Integrated mobility

**FUTURE OF ENERGY**
- Availability of resources
- Energy harvesting
- Smart grids
- Renewable mix
- Shale gas

**SOCIAL TRENDS**
- Gen Y
- Women empowerment
- Heterogeneous society
- Middle class

**NEW BUSINESS MODELS**
- Co-creation
- Circular economy
- Personalisation & customisation
- Value for money
- Sharing

**HEALTH WELLNESS & WELL-BEING**
- Mind, body, soul
- E-health, m-health
- Gene therapy
- Non invasive surgery

**CONNECTIVITY & CONVERGENCE**

**SMART IS THE NEW GREEN**

**FUTURE OF MOBILITY**

**FUTURE OF ENERGY**

**NEW BUSINESS MODELS**

**HEALTH WELLNESS & WELL-BEING**

*sub trends examples only and not exhaustive

Source: Frost & Sullivan
Leveraging our understanding of disruptive technologies and industries, to drive the digital transformation journey with our clients.

Source: Frost & Sullivan
Digital Transformation Use Cases Across Industries
Cross sector view of use cases and emerging horizontals of services

Retail
- 360° view of the customer
- Real time promotions
- Click stream analysis

Financial Services
- Customer profiling
- Fraud detection
- Identity services

Healthcare
- Personal health monitoring
- Remote healthcare
- Epidemic early warnings

Telecom
- 360° view of the customer
- Location based services
- Local advertising

Automotive
- Usage based insurance
- Predictive maintenance
- Connected navigation

Marketing
- Market research
- Targeted advertising
- Product creation

Customer service
- Personalisation
- Fraud detection
- Identity services

Logistics
- Supply chain management
- Predictive maintenance
- Distribution

Geolocation
- Location based services
- Navigation

Intelligent networks
- Smart grids
- Smart city platforms

Source: Frost & Sullivan
Digital Transformation will affect many aspects (domains) of the Chemicals Industry

The detailed exploration of each of these 7 domains is necessary for understanding DT

Digital platforms such as social media were critical in enabling AkzoNobel's Imagine Chemistry challenge to bring innovative solutions to market.

The use of digital technologies by the electricity industry is enabling smarter sourcing by users in the chemical industry.

Air Liquide's Connect digital plant concept emphasizes the importance of collaboration in this, as in many aspects of digital transformation.

By applying digital technology to multiple aspects of its business models, Toray has created enormous improvements to its sustainability.

The segments of the chemical industry with the most advanced digital product offering are industrial gases, and water treatment chemicals.

"Digital customers" is the domain already being addressed by the greatest number of chemical companies.

Digital marketing concepts will be a critical enabler of traceability for consumers, giving them more transparency over the chemicals and materials used in the goods they buy.

Digital transformation can encompass many different initiatives. Critical to successfully defining the scope of this research will be the enabling technologies, as shown on the following slide.

Source: Frost & Sullivan
Frost & Sullivan defines Digital Transformation in the Chemicals Industry through two clusters

*These definitions will set the scope of coverage of our research*

### Universal enabling technologies

<table>
<thead>
<tr>
<th>Cluster</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Big data analytics</strong></td>
<td>Chemical companies taking a holistic view of the opportunities from big data analytics includes Eastman and Evonik</td>
</tr>
<tr>
<td><strong>Cloud infrastructure</strong></td>
<td>A wide range of digital initiatives in the chemicals industry are enabled by cloud infrastructure</td>
</tr>
<tr>
<td><strong>Artificial Intelligence</strong></td>
<td>Uses range from predictive demand forecasting, to analysing unwanted chemistry in plants</td>
</tr>
<tr>
<td><strong>Internet of Things</strong></td>
<td>Sumitomo Chemical has developed a strong strategic plan to leverage IoT technology across multiple business domains</td>
</tr>
<tr>
<td><strong>Augmented Reality</strong></td>
<td>An integral part of a digital plant; it is also a critical component of many digital customers and can improve safety</td>
</tr>
<tr>
<td><strong>Social media communication platforms</strong></td>
<td>Digital marketing and much more besides: crowd-sourced production innovation; internal information-sharing etc.</td>
</tr>
<tr>
<td><strong>Autonomous robotics</strong></td>
<td>The biggest overall trend in disruptive technologies; robots have an important role in the chemicals industry too</td>
</tr>
</tbody>
</table>

### Digital concepts specific to each of the 7 individual domains

<table>
<thead>
<tr>
<th>Cluster</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Digital Innovation</strong></td>
<td>Supercomputer virtual experiments</td>
</tr>
<tr>
<td><strong>Digital Sourcing</strong></td>
<td>Leveraging digital grid technology for access to more sustainable electricity</td>
</tr>
<tr>
<td><strong>Digital Business Models</strong></td>
<td>Digital procurement and e-commerce</td>
</tr>
<tr>
<td><strong>Digital Plant</strong></td>
<td>Many terms are used to describe the digitalization of chemical plants, including “Industry 4.0”</td>
</tr>
<tr>
<td><strong>Digital Product</strong></td>
<td>The digital product itself as a concept (data monetisation), to complement physical chemicals</td>
</tr>
<tr>
<td><strong>Digital Customers</strong></td>
<td>Chemical companies must have solutions to meet the needs of digital transformations in their end-markets</td>
</tr>
<tr>
<td><strong>Digital Marketing</strong></td>
<td>A well established phenomenon, but one that is allowing the chemical industry to better reach and inform its end-users</td>
</tr>
</tbody>
</table>

Source: Frost & Sullivan
Client Engagement Model
Focus on renewable relationships, to deliver superior client value & monetization opportunities

Increasing levels of customization leading to higher revenues and “stickiness” with clients

Growth Environment
Where are we?
Market Analysis
Fact Foundation

Visioning Scenarios
What might the future bring?
Macro to Micro

Growth Pipeline
Generation,
Evaluation & Prioritization of Opportunities

Growth Strategy
How do we get there?

Growth Implementation
Best practices implementation

Growth Partnership Service
Private Briefings

Growth Consulting
GIL
Growth Strategy Dialog
Growth Workshop
Growth Implementation Solutions

Driving Transformational Growth for our Clients
Though a structured process and global delivery platform

Source: Frost & Sullivan
Our Growth Partnership Services

A unique combination of high quality research & easy access to industry thought leaders

<table>
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<tr>
<th>Research Deliverables</th>
<th>Interactive Deliverables</th>
</tr>
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<tr>
<td>Industry Research</td>
<td>Analyst briefings</td>
</tr>
<tr>
<td>Technology Research</td>
<td>Growth and strategy workshops</td>
</tr>
<tr>
<td>Mega Trends Research</td>
<td>Client specific Deliverable</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>Digital Transformation</td>
<td>Analyst hours</td>
</tr>
<tr>
<td>Transformational Health</td>
<td>Whitepapers</td>
</tr>
<tr>
<td>Electronics &amp; Security</td>
<td>Thought leadership videos</td>
</tr>
<tr>
<td>Energy and environment</td>
<td>Knowledge-as-a-service</td>
</tr>
</tbody>
</table>

Values Proposition

- Ongoing relationship with industry experts
- Access to in-depth content
- Networking opportunities through high profile events

Source: Frost & Sullivan
Research deliverables are carefully designed

They cater to various business needs and strike balance between long term trends and short term insights

<table>
<thead>
<tr>
<th>Deliverable</th>
<th>Description of Deliverable</th>
<th>Benefit to the subscriber</th>
</tr>
</thead>
<tbody>
<tr>
<td>Industry Research (Planned)</td>
<td>Proprietary 360 research of growth opportunities includes market dynamics, forecast, competitor analysis, future outlook.</td>
<td>Provides strategic recommendations to address relevant growth opportunities, and accelerate growth.</td>
</tr>
<tr>
<td>Mega Trends (Planned)</td>
<td>Deep-dive qualitative research into the long term strategic impact of key issues/trends on a given sector/industry.</td>
<td>Analyze effect on entire eco-system and uncovers opportunities in new business models, re-alignment of value chain etc</td>
</tr>
<tr>
<td>Voice of Customer (Planned)</td>
<td>Customer-focused research capturing comprehensive on-ground insights</td>
<td>Customer preferences, priorities &amp; expectations and actionable insights on your industry</td>
</tr>
<tr>
<td>Tech vision (Planned)</td>
<td>Deep-dive global intelligence on R&amp;D breakthroughs, disruptive technologies, innovative applications and transformative companies spread across nine technology clusters.</td>
<td>Keep tab on disruptive technologies in start-ups to Fortune 1000, labs and research institutes</td>
</tr>
<tr>
<td>Growth Opportunities (Planned)</td>
<td>Powerful top-level research focused on growth opportunities emerging from disruption/ innovation</td>
<td>Create a growth pipeline based on strong market knowledge</td>
</tr>
<tr>
<td>Growth Insights (Ad-hoc)</td>
<td>Deep-dive qualitative research into the strategic impact of key issues/trends on a given sector/industry.</td>
<td>Analyzes effect on market direction and stakeholders, based on recent developments</td>
</tr>
<tr>
<td>Frost Perspective (Ad-hoc)</td>
<td>Concise, timely and focused insights into emerging events with strategic relevance/implications for the future direction</td>
<td>Swift and actionable analysis that drives clarity in strategic decision making.</td>
</tr>
</tbody>
</table>

Source: Frost & Sullivan
Interactive deliverables

They are designed to meet specific client needs and provide immense value from the subscription

<table>
<thead>
<tr>
<th>Deliverable</th>
<th>Description of Deliverable</th>
<th>Benefit to the subscriber</th>
</tr>
</thead>
<tbody>
<tr>
<td>Analyst Hours</td>
<td>Interaction with industry expert/ author of the report for clarifications / queries</td>
<td>Quick insights on key issues, enrichment by analyst’s perspectives</td>
</tr>
<tr>
<td>Analyst Briefing</td>
<td>Online briefings and Webinars by senior analysts</td>
<td>Update you on latest research highlight the top trends and their impact on industry</td>
</tr>
<tr>
<td>Growth Workshops</td>
<td>Collaborative sessions between client teams/ analyst teams</td>
<td>Understand, analyze and help you prioritize your growth options</td>
</tr>
<tr>
<td>Whitepapers</td>
<td>Marketing document or video to showcase your innovation / solution</td>
<td>Position your innovation, breakthru’s to your prospective clients, partners and stakeholders</td>
</tr>
<tr>
<td>Thought leadership videos</td>
<td>Video showcasing F&amp;S analysts and industry leaders explaining emerging trends</td>
<td>To communicate the latest trends within your company or channel partners without distortions</td>
</tr>
<tr>
<td>Knowledge as a service</td>
<td>Dedicated analysts providing short turn around, research / analysis deliverables on demand</td>
<td>To create quick insights, management meeting summary presentations</td>
</tr>
<tr>
<td>Client specific Deliverable (CSD)</td>
<td>Customized but non-exclusive research services that provide specific information</td>
<td>Get tailor made deliverables at marginal extra price as part of annual service</td>
</tr>
</tbody>
</table>

Source: Frost & Sullivan
Invest in the Future With Frost & Sullivan Research

Average Return on Investment 30~40 times achieved by GPS subscribers

Frost & Sullivan’s research and analysis spans over 1,000 industries, driving clarity in strategic thinking. Each year, Frost & Sullivan develops over 2,000 research deliverables. Each hour, over 237,000 downloads are made worth $120,000 in value, with content downloaded by our client partners through the dedicated frost.com portal.

ROI

Times of their Investments

30~40*

Frost & Sullivan’s research and analysis spans

OVER

1,000

INDUSTRIES

Driving clarity in strategic thinking

Research deliverables

2000+

Our research content has

OVER

237,000

DOWNLOADS per year

$120,000 WORTH

of content is downloaded by our client partners through dedicated frost.com portal

* based on a sample of leading customers
Our Growth Consulting Approach

Our unique approach to growth consulting means we deliver projects with high impact for your organisation.

<table>
<thead>
<tr>
<th>Traditional approach</th>
<th>Frost &amp; Sullivan approach</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>“Boiling the ocean”</strong></td>
<td><strong>Hypothesis-led analysis</strong></td>
</tr>
<tr>
<td>• Lack of focus leads to everything needing to be analysed</td>
<td>• We are able to use experience and logic to inform likely areas where benefits can be added</td>
</tr>
<tr>
<td><strong>Process driven</strong></td>
<td><strong>Value driven</strong></td>
</tr>
<tr>
<td>• Tend to have a standard process driven approach which is not adaptive to corporate clients needs</td>
<td>• Clients expectations at the center of a flexible process which evolves along project key findings</td>
</tr>
<tr>
<td><strong>Strategy driven</strong></td>
<td><strong>Technology driven</strong></td>
</tr>
<tr>
<td>• Best work on defining strategies but lack of understanding of technologies behind the scene</td>
<td>• A dedicated team conduct a thorough review of technologies to build a bottom-up strategy</td>
</tr>
<tr>
<td><strong>Lack of ownership</strong></td>
<td><strong>Steering group meetings drive the process</strong></td>
</tr>
<tr>
<td>• Lack of engagement from key stakeholders on a day-to-day basis leads to a consultant-led model</td>
<td>• We ensure stakeholders are appraised of key messages beforehand</td>
</tr>
<tr>
<td><strong>Generalists</strong></td>
<td><strong>Industry experts, not generalists</strong></td>
</tr>
<tr>
<td>• Diverse teams which learn as they go and not industry experts</td>
<td>• Our analysts and consultants have industry experience and are dedicated to their industry</td>
</tr>
</tbody>
</table>

Source: Frost & Sullivan
The Growth Implementation Solutions (GIS) Team

Our Growth Implementation Solutions team can support in the full implementation of project findings.
M&A Specialist Advisory Team
We have a specialist advisory team working in financial services with capabilities at all stages of the M&A process

M&A Strategy Support
• Help you align M&A activity as part of growth strategy
• Work with you to decide where to invest and where to divest
• Prioritize growth opportunities
• Develop tailored M&A programmes based on previous experience

Acquisition Screening
• Develop investment thesis
• Enhance deal flow by screening targets based on set criteria
• Develop a road map to approach targets

Commercial Due Diligence
• Full CDD: markets, operations, modelling & valuation
• Strategy & business plan review
• Insights through world-class diligence to prove or disprove the deal thesis
• Realistically assess synergies

Merger Integration
• Review business case
• Develop road map for integration
• Short list of critical actions
• Rigorous follow-through on long list of integration tasks
• Management support to ensure the to-do list gets completed

Divestitures
• Assess divestiture options & timing
• Prepare the businesses for sale (includes building the exit story)
• Transaction support in the sale process
• Buyer evaluation
• Vendor due diligence

Typically “financier” activity

Typically “corporate” activity

Source: Frost & Sullivan
The Customer Research (CR) Team

We also support clients with hybrid projects combining industry and in-house consumer research expertise delivering “voice of the customer” projects.

All our customer research projects are conducted using a hybrid approach combining our industry expertise with our in-house customer research expertise.

Industry Experts
- In-depth understanding of the industry context
- Understanding of current and future industry trends
- Knowledge of whom to target
- Interpretation from an Industry Context

Customer Research Experts
- Advanced quantitative and/or qualitative methodologies
- Strong emphasis on Questionnaire / Discussion Guide
- Advanced Data Science
- Interpretation from a Data Analytical Context

Customized Research Design
Right Questions to get Right Answers
High Value Results
Value Added Results / Recommendations

Source: Frost & Sullivan
Illustrative examples of our recent experience’s shows we have supported clients with a wide range of challenges

<table>
<thead>
<tr>
<th>Experience</th>
<th>Company Type</th>
<th>Results</th>
</tr>
</thead>
<tbody>
<tr>
<td>Broad scope bio-based plastics <strong>technology roadmapping</strong> and <strong>end market opportunity</strong> evaluation, incorporating consumer research</td>
<td>Top 10 Global Chemicals Company</td>
<td>Supported the client in its strategic planning and identified partners to enable it to further develop its business</td>
</tr>
<tr>
<td>Comprehensive <strong>growth and key trends tracker</strong> for all client’s end markets, over 70 different markets in total, including live model enabling user to adjust forecast based on macro economic indicators</td>
<td>Top 20 Global Chemicals Company</td>
<td>Comprehensive and consistent metrics provided to Corporate Strategy department who then rolled it out to all business units and regions to facilitate business planning activities</td>
</tr>
<tr>
<td>European <strong>Talent Development Programme</strong> for Middle Managers</td>
<td>Top 50 Global Chemicals Company</td>
<td>Identification of top talent within the company and development of them to aid succession planning and ensure successful transition to next generation of Top Management</td>
</tr>
<tr>
<td>Ongoing strategic support including <strong>global strategic roadmap</strong> for one BU and <strong>review of business operation and development of growth strategy</strong> for three North America business units</td>
<td>Top 60 Global Chemicals Company</td>
<td>Along with several strategic recommendations, we gave the client a set of early warning indicators to track, which would allow them to understand as early as possible when key threats to the market might emerge</td>
</tr>
<tr>
<td><strong>Attractiveness ranking</strong> of five potential investment areas related to Chemicals, Materials and Food and <strong>identification of potential acquisition targets</strong></td>
<td>Top family-owned German Technology Company</td>
<td>Enabled company to focus on just two key areas and identified small pool of potential targets from a long list of over 100, 2 of which the company decided to pursue</td>
</tr>
</tbody>
</table>

*Source: Frost & Sullivan*
Illustrative list of our Clients – some examples
Your Contact For Additional Information

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